

# CHARLES ANDREWS

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## EXPERIENCE

2018 (Jan.) - **SCAVOLINI**

Present

**Project Manager, Contract Division** (New York, NY)

- Supervise residential contract projects of up to six-hundred units in New York City, from design phase through post-occupancy.
- Support and progress relationships with developers, architects and designers including: GID, Elad Group, Corcoran, Silverstein, Pelli Clark Pelli, Jeffrey Beers, ODA Architects, Rafael Vinoly Architects, Ismael Levya Architects and K&Co.
- Oversee installation teams, coordinating with construction companies including AECOM Tischman, Noble Construction, and New Line Structures, to produce an average of 30 complete kitchens per week, while preserving strict budgets, tight schedules and site coordination with involved trades.

2013 (Dec.) - **B/S/H/**

2015 (July)

**Architectural Design Consultant** (New York, NY)

- Consulted with architects, designers and clients on design, functional and logistical details of residential kitchen projects.
- Conducted product seminars to architects and developers to increase sales by 10% annually from contract project proposals.
- Developed and instrumental in implementation of Salesforce CRM and streamlining of CAD, Rhino and other models to further advance and cultivate business within the architecture and design community.
- Held monthly PR/Marketing events to increase brand awareness, attended by local developers, architects and interior designers.

2008 (June) - **IKEA**

2013 (Dec.)

**Design Analyst** (Brooklyn, NY)

- Continually managed four to six concurrent store renewal projects to uphold design and concept integrity of company.
- Collaborated with sales and logistics teams on evaluating store layouts to increase sales by an average of 3% per month by developing product presentation strategies using proven customer experience models.
- Directed store redesign project in 2013, spearheading the largest reconstruction of the sales floor to date, increasing productivity and product awareness by exhibiting 25% more product to consumers on a daily basis.

**Kitchen Designer** (Chicago, IL)

- Conducted client consultations for residential kitchen projects to develop design goals and coordinate cabinetry, appliances and countertops from schematic design through installation.
- Actively worked with internal design and sales development teams to improve and establish sales floor presentation and selling techniques, to exceed monthly sales goals by an average of 6%.

## EDUCATION

2015 - **PARSONS, THE NEW SCHOOL OF DESIGN** | Master of Architecture

2017

- **Design-Build Internship: Project Manager, Designer** (New York, NY)

- Created a multipurpose pavilion for a community center in East Harlem through a collaborative design and construction with local leaders and members, Ray Architects Engineers, and fellow students on a stringent \$100,000 budget.
- Performed all project phases: schematic design, design development, construction documentation and construction.
- Responsible for budget and coordination of all on-site operations: materials, team members contractors and scheduling.

2007 - **UNIVERSITY OF ILLINOIS AT CHICAGO** | Bachelor of Science in Architecture

2011

- Semester abroad in Copenhagen, Denmark

## PROFICIENCIES

AutoCAD

Rhino

CS Illustrator

CS Photoshop

CS InDesign

Revit

Vray

MS Office

## COMMUNITY

**GOD'S LOVE WE DELIVER** (New York, NY) | Kitchen Preparation Volunteer

**BOY SCOUTS OF AMERICA** (Chicago, IL) | Eagle Scout